Redefining Access to US Treasuries

May, 2024











Why Now? Substantial Principal Rally in Rate-cut Cycles

FTSE US Treasury 20+ Years Index provided high resilience in rate-cut cycle, mainly stemming from *principal returns*.

450.0% 36 69% 31.66% 24 73% 400.0% 350.0% 300.0% 250.0% hamale 200.0% 150.0% 100.0% 50.0% 0.0% -50.0% 1998 1999 2000

FTSE US Treasury 20+ Year Index Performance*

Total Return Breakdown in Rate-cut Cycles

Rate-cut Cycle (%)	2001/03 – 2003/06	2007/09 – 2008/12	2019/07 – 2020/03
Interest**	14.81	5.97	1.64
Principal	14.73	29.08	22.77
Reinvestment	2.12	1.64	0.33
Total Return	31.66	36.69	24.73
Annualized Return	11.7	28.6	42.2
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Source: Bloomberg, FTSE Russell. *1998/12/1-2023/11/30. The above information is for reference only, and does not constitute an investment advice of, or an offer, solicitation, or recommendation to buy or sell any securities or investment products in any country or jurisdiction. Investment involves risk. Past performance is not indicative of future performance. **Interest includes coupon and accrued interest.



Why Now? High interest rates support Strong Income

CSOP FTSE US Treasury 20+ Years ETF (3433.HK) distributed first quarter dividend of *HK\$ 1.58*, where *annualized dividend yield exceeds 8%*.

3433 HK Equ	iity	Sett	ings		Ľ	Dividend/
CSOP FTSE US Tre	easury 20+ Yr:	s Index ETF				
Range 2024	- 2024	🗹 Ad	just for	Capita	ıl Chang	je
12 Month Yield		2	. 25% N	o data	apoints	s to graph.
Indicated Yield		8	.98%			
Last Price		HKD 7	0.34			
Payment Frequ	iency	Quart	erly			
Type All			olor Leg	gend	S	how Compar
Declaration	Ex Date	Record	-	yable		Gross Amt
11) 04/02/24	04/18/24	04/19/24	04/2	25/24	HKD	1.58



Source: Bloomberg, CSOP. For illustration purpose only. Not to be constituted as a recommendation to buy/sell securities in the above-mentioned sectors or investment types.





Why ETF – A Nimbler approach to access US Treasury Market

Normally, *foreign individual investors hardly access* US Treasury Market directly, and may face a series problems of wide bid-ask spread, high cost, low transparency, high foreign exchange cost, etc.

ETF could be the **easiest and most efficient tool** for normal retail investors for Treasury investment.

	Direct Investment		Compared with HK listed US
Convenience	A small number of brokers/banks provide such services for individual investors, and individual investors usually cannot invest with stock trading account	Anyone with stock trading account Transaction completed in one click	UST ETF No Dividend Tax! For non-US alien investors, the
Transparency	Low . UST market is an over-the-counter (OTC) market, so the quotes, fees, and processes are not transparent	High . NAV, intra-day prices, and portfolio holdings are available daily	dividend income from investing US-listed US Treasury bonds ETFs will be subject to 30% withholding tax.
Trading Cost	 High. The bid-ask spread for individual investors are ~10 bps The brokers/banks usually charge custodian fees, brokerage fees, etc. 	 Relatively Low. The bid-ask spread for institutional investors is only ~2-3 bps The ongoing charges over a year is estimated to be 0.25% each year. 	However, dividend from investing HK-listed US Treasury bond ETFs are NOT taxable .
Foreign Exchange Cost	High . Foreign currency conversion in HK banks usually charges the fee of >0.5% with unfriendly exchange rate	Low . ETF manager have the institutional advantages to get better exchange rates without fees	

Source: CSOP, as of 2024/05/16. The above information is for reference only, and does not constitute an investment advice of, or an offer, solicitation, or recommendation to buy or sell any securities or investment products in any country or jurisdiction. Investment involves risk.







Why ETF: FTSE US Treasury 20+ Years Index

The Index measures the performance of the US Treasury securities with maturity greater than or equal to 20 years that are in the FTSF World Government Bond Index

Basic Information

Index Name	FTSE US Treasury 20+ Years Index	
Index Type	Total Return Index	
Launch Date	November 1986	
Base Date and Value	31 December 1984: 100	
Market Value	USD 1,285.96 billion	
Rebalance Frequency	Monthly	20
Bloomberg Ticker	CFIIU2PL	FTS
I	ndex Profile	An LSEG BU
# of Issues	40	
Average Coupon	2.77%	
Average Life (Years)	25.96	
Average Yield to Maturity	4.81	
Effective Duration	16.40	

Screening Criteria

The FTSE World Government Bond Index

The FTSE World Government Bond Index measures the performance of fixed-rate, local currency, investment-grade government bonds. It is comprised of sovereign debt from over 20 countries with more than 30 years of history available.

- (i) Composition – US Treasury securities denominated in USD;
- *(ii)* Minimum maturity - the securities must have a maturity greater than or equal to 20 years;
- Coupon the securities may pay fixed-rate coupon; (iii)
- (iv) Minimum issue size - the securities must have a minimum USD5 billion public amount outstanding, excluding Federal Reserve holdings; and
- Quality the securities must be rated investment grade. For the (v) purpose of the Index, "investment grade" means a credit rating at or above BBB- by Standard & Poor's or BBB3 or higher by Moody's.

Variable rate, floating-rate, fixed-to-floating rate, index-linked, retail directed, bills, stripped zero coupon, convertibles, savings, private placements and retail bonds are excluded from the Index.

FTSE US Treasury 20+ Years Index

Source: FTSE Russell, as of 2024/04/30. The above information is for reference only, and does not constitute an investment advice of, or an offer, solicitation, or recommendation to buy or sell any securities or investment products in any country or jurisdiction. Investment involves risk.



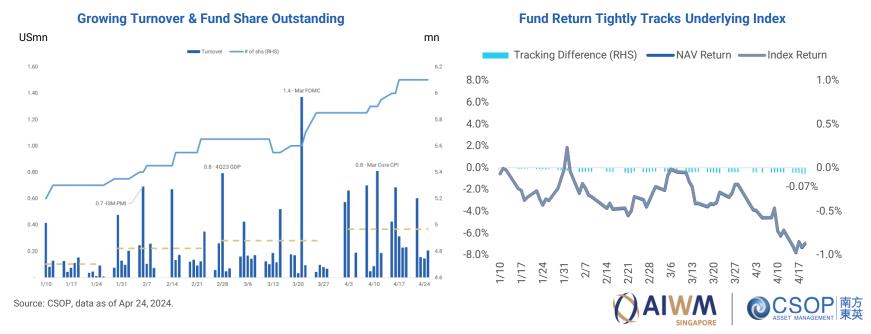




Why 3433 - Most Actively Traded on HKEX

CSOP FTSE US Treasury 20+ Years ETF (3433.HK) secondary market trading ecosystem grew maturing, providing *liquid buy/sell opportunities in Asia hours* with *steadily expanding investor base*.

Close trade collaboration with US banks and diligent fund management secured the firmly index-tracking return, where the tracking difference only recorded **-7bps since inception**.





Why 3433? – No Withholding Tax

In comparison to US listed treasury ETF, the FTSE US Treasury 20+ Years Index Strategy saves the 30% dividend tax each quarter.

We can facilitate investors with real-time execution or NAV flat approach to minimize your transaction cost.



Source: CSOP, as of 20231229.

*Net total return refers to net of tax NAV return for US Listed Treasury ETF. Net of dividend distribution fee return of the FTSE US Treasury 20+ Years Index Strategy assumes the FTSE US Treasury 20+ Years Index Strategy had same NAV return over the past 20 years but with quarterly dividend frequency and no dividend tax.

The backtested performance data is for illustrative purposes only, it is hypothetical and not indicative of the actual return likely to be achieved. Investment involves risk. The above illustration is for reference only, and does not constitute an investment advice of, or an offer, solicitation, or recommendation to buy or sell any securities or investment products in any country or jurisdiction.



CSOP USD Money Market Fund (Ticker: CSOPUMM SP)

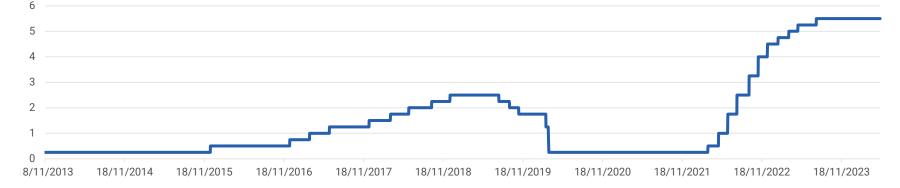




USD Money Market Funds Remain Attractive amid "High for Longer" Environment

While the market starts to expect no more hikes after the most aggressive hikes by the Fed over the past 40 years, any immediate cuts are also less likely.

Even considering a few cuts in the next 12 months, the Fed fund rates are likely to be maintained at relatively high levels as compared to the levels over the past 10 years.

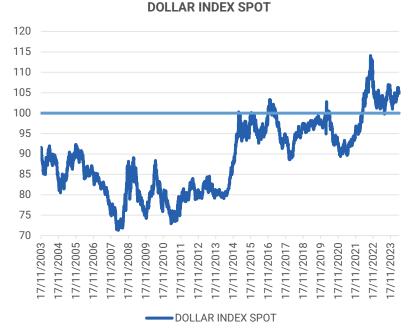


Federal Funds Target Rate - Upper Bound

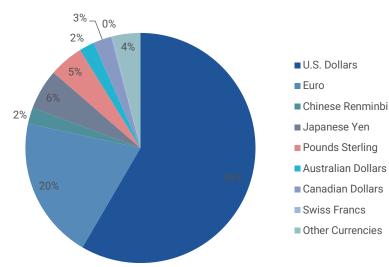




The U.S. Dollar Index Stays above 100 and U.S. Dollar Still in World Dominant Position







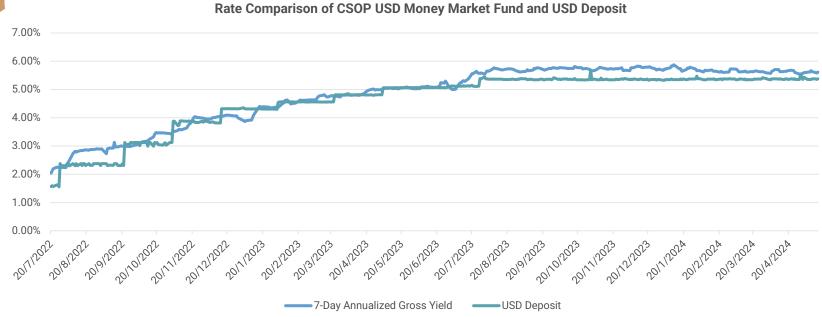
Source: IMF Q4 2023, as of 20240329.





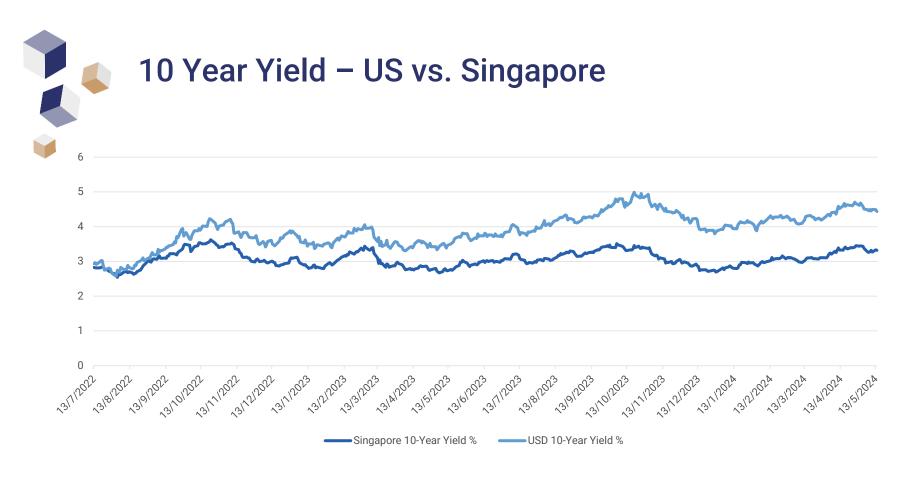


Why USD Money Market Fund?



Source: CSOP, Bloomberg, as of 20240515. 7-Day Annualized Gross Yield is derived by adding back estimated annualized TER (43bp) from 7-Day annualized net yield.









CSOP USD Money Market Fund AUM Grew amid Higher Interest Rates

CSOP USD Money Market Fund – Asset under Management (USDmn)







Why USD Money Market Fund?

Safe Asset

Only invest in high quality short-term money market instruments and debt securities; For example, **min underlying rating in the MAS CIS Code is A-2/P-2/F-2.** These may include government and corporate bonds, commercial bills and deposits with eligible financial institutions.

Relatively Low Cost

Management Fee is typically low (i.e., 0.30% per annum) of the Net Asset Value with subscription and redemption fees waived; The minimum holding amount can be as small as USD1,000 and minimum trading size can be as small as USD100.

Diversification

Underlying assets will be invested into deposits and nondeposit assets issued by different institutions to minimize the concentration risk (i.e., no single exposure > 10%)





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